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100 COMPANIES AND THEIR SUBSIDIARY CORPORATIONS

LISTED ACCORDING TO NET VALUE OF MILITARY

PRIME CONTRACT AWARDS

Fiscal Year 1966
(July 1965 - June 1966)

The 100 companies which together with their subsidiaries received the largest dollar volume of military prime contracts of \$10,000 or more in fiscal year 1966 accounted for 63.8% of the United States total. This was 5.1% percentage points below the 68.9% obtained by the top 100 companies in fiscal year 1965, and was the lowest percentage for the 100 top companies since reporting was initiated in fiscal year 1957. The table below shows that the first 25 companies received 5.2% less than in fiscal year 1965 with a decrease of 4.4% occurring in the first 5 companies.

Percent of U.S. Total

<u>Companies</u>	<u>FY 1960</u>	<u>FY 1961</u>	<u>FY 1962</u>	<u>FY 1963</u>	<u>FY 1964</u>	<u>FY 1965</u>	<u>FY 1966</u>
1st	6.0%	6.5%	5.6%	5.9%	5.8%	7.1%	4.6%
2nd	5.1	5.2	4.7	5.2	5.4	4.9	3.5
3rd	4.8	5.2	4.4	4.1	4.6	3.5	3.4
4th	4.6	4.1	4.0	4.0	4.1	3.4	3.4
5th	4.3	3.8	3.8	4.0	3.9	3.1	2.7
1 - 5	<u>24.8%</u>	<u>24.8%</u>	<u>22.5%</u>	<u>23.2%</u>	<u>23.8%</u>	<u>22.0%</u>	<u>17.6%</u>
6 - 10	11.3	11.8	11.1	10.9	12.0	10.2	9.0
11 - 25	<u>17.4</u>	<u>18.2</u>	<u>17.2</u>	<u>17.8</u>	<u>17.1</u>	<u>16.0</u>	<u>16.4</u>
1 - 25	<u>53.5%</u>	<u>54.8%</u>	<u>50.8%</u>	<u>51.9%</u>	<u>52.9%</u>	<u>48.2%</u>	<u>43.0%</u>
26 - 50	11.3	11.0	12.6	13.7	12.9	13.0	12.1
51 - 75	5.4	5.5	6.0	5.5	5.1	5.2	5.4
76 - 100	<u>3.2</u>	<u>2.9</u>	<u>2.9</u>	<u>2.8</u>	<u>2.5</u>	<u>2.5</u>	<u>3.3</u>
1 - 100	<u>73.4%</u>	<u>74.2%</u>	<u>72.3%</u>	<u>73.9%</u>	<u>73.4%</u>	<u>68.9%</u>	<u>63.8%</u>

In fiscal year 1966, awards to U.S. companies for work at home and overseas increased 38.7% to \$33,532.6 million and the 100 company total increased 28.4% to \$21,400.8 million. The value of \$40.2 million for the company in 100th position on the list for the current fiscal year is \$16 million higher than the 100th company figure in fiscal year 1965.

As indicated above, the rate of increase in fiscal year 1966 for awards to the 100 companies lagged 10% behind that for total awards. At the same time small business firms increased their share of the total from 19.6% in fiscal year 1965 to 21.4% in fiscal year 1966.

The list for fiscal year 1966 contains 23 companies which did not appear on the fiscal year 1965 list. Of the new names, ten appear between 51st and 75th positions and twelve between 76th and 100th positions. One of the new names, Raymond-Morrison-Brown-Jones, a joint venture with contract awards totaling \$547.9 million is in 9th position.

There were two major corporate changes affecting the list during fiscal year 1966. Continental Motors Corp., which appeared on both the fiscal year 1964 and 1965 lists, was acquired by Ryan Aeronautical Co. as a subsidiary. Republic Aviation Corp., also on the list for the previous two fiscal years, was acquired and merged into the operations of Fairchild Hiller Corp. In addition, there were two corporate name changes during fiscal year 1966 as follows: Hercules Powder Co. to Hercules, Inc., and Socony Mobil Oil Co. to Mobil Oil Corp.

The contract work of many of the companies in fiscal year 1966 involved more than one major procurement category. However, each company is assigned to the procurement category in which it has the largest dollar volume of awards. As the result of large increases in certain types of procurement in fiscal year 1966, the table below shows companies in four new categories as follows: textiles and clothing, construction equipment, weapons and building supplies. The largest increase in number of companies occurred in ammunition, which had 13 more companies in fiscal year 1966 than in fiscal year 1965. The largest decreases were in missiles and petroleum, each having 5 fewer companies than in the previous fiscal year.

<u>Procurement Category</u>	<u>Number of Companies</u>		
	<u>FY 1965</u>	<u>FY 1966</u>	<u>Change</u>
TOTAL	100	100	
Aircraft	21	19	- 2
Missiles	18	13	- 5
Ships	6	3	- 3
Tank-Automotive	8	9	+ 1
Weapons	0	1	+ 1
Ammunition	7	20	+13
Electronics	16	18	+ 2
Services	7	5	- 2
Construction	4	1	- 3
Photographic Equip. & Supplies	2	0	- 2
Petroleum	11	6	- 5
Textiles & Clothing	0	2	+ 2
Construction Equipment	0	2	+ 2
Building Supplies	0	1	+ 1

The four non-profit contractors (see Index) listed for fiscal year 1966 represent a decrease of two from the number on the list for the preceding fiscal year. For the most part, these non-profit contractors provide research, development, and training services in the missile-space and electronics programs.

Four companies received prime contract awards of more than \$1 billion each in fiscal year 1966, compared to two companies in fiscal year 1965. These companies and a brief description of their more important work are as follows:

Lockheed Aircraft Corp. leads the list for the fifth consecutive year with \$1,531.0 million, or 4.6% of the total. This is a decrease of \$184.0 million in value and 2.5 percentage points from fiscal year 1965. The aircraft contracts of this company include the C-5A heavy logistics jet carrier, C-141A Starlifter Jet Cargo Transport, C-130E Hercules Turboprop Jet Transport, and the P3B Orion Patrol Bomber. It is the principal prime contractor for the Polaris and Poseidon Missiles, is an important contractor for military space vehicles, and performs research in conjunction with the satellite control network. The company and its subsidiaries also receive contracts for shipbuilding and electronics.

General Electric Co., having \$1,187.0 million in awards and 3.5% of the total, advanced to 2nd place in fiscal year 1966 from 4th place in fiscal year 1965. It received substantial contracts for the production of aircraft engines. Ordnance contracts were for the production of 7.62-mm machine guns, 20-mm cannon, and guidance and control systems for missiles. This company also received large contracts for electronics and communications equipment and nuclear propulsion systems for ships.

The following two companies in 3rd and 4th positions have a difference of less than \$3 million in their total awards.

United Aircraft Corp., whose contracts totaled \$1,138.7 million (3.4%), ranks 3rd. This compares with a contract value of \$632.1 million and 6th position in fiscal year 1965. The prime contract work of the company is principally for the production of aircraft engines. Contracts for aircraft were for the production of helicopters. In addition to these awards, the company received smaller contracts for ordnance items and for propellers.

General Dynamics Corp. received awards amounting to \$1,136.0 million which represented 3.4% of the total and is in 4th place. The value compares to \$1,178.6 million in fiscal year 1965. This company received contracts for aircraft, missiles and ships. The aircraft contracts are largely for the production of F-111 fighters; those for ships include repair and alteration of various types of vessels and new construction of landing craft and submarine tenders; and the missile-space contracts involve the development or production of Atlas, Redeye, Tartar and Terrier Missiles, and boosters for the space program.

INDEX OF 100 PARENT COMPANIES WHICH WITH THEIR SUBSIDIARIES RECEIVED THE
LARGEST DOLLAR VOLUME OF MILITARY PRIME CONTRACT AWARDS IN FISCAL YEAR 1966

Rank	Parent Company	Rank	Parent Company
58.	Aerospace Corp. (N)	34.	International Business Machines Corp.
66.	American Electric, Inc.	60.	International Harvester Co.
71.	American Machine & Foundry Co.	29.	International Telephone & Telegraph Corp.
88.	American Manufacturing Co. of Texas		
7.	American Telephone & Telegraph Co.	81.	Johns Hopkins University (N)
54.	Asiatic Petroleum Corp.	13.	Kaiser Industries Corp.
90.	Atlantic Research Corp.	49.	Lear-Siegler, Inc.
12.	Avco Corp.	22.	Ling-Temco-Vought, Inc.
23.	Bendix Corp.	30.	Litton Industries, Inc.
52.	Bethlehem Steel Corp.	1.	Lockheed Aircraft Corp.
5.	Boeing Co.		
99.	Borg-Warner Corp.	56.	Magnavox Co.
97.	Bowen-Mc Laughlin-York, Inc.	18.	Martin Marietta Corp.
80.	Burlington Industries, Inc.	78.	Massachusetts Institute of Technology (N)
95.	Burroughs Corp.	6.	McDonnell Aircraft Corp.
82.	Caterpillar Tractor Co.	50.	Mobil Oil Corp.
67.	Chamberlain Corp.	72.	Motorola, Inc.
39.	Chrysler Corp.		
91.	Clark Equipment Co.	85.	National Presto Industries, Inc.
27.	Collins Radio Co.	77.	Newport News Shipbuilding & Dry Dock Co.
55.	Colt Industries, Inc.	45.	Norris-Thermador Corp.
70.	Condec Corp.	10.	North American Aviation, Inc.
100.	Continental Oil Co.	25.	Northrop Corp.
93.	Control Data Corp.		
53.	Curtiss-Wright Corp.	35.	Olin Mathieson Chemical Corp.
74.	Day & Zimmerman, Inc.	36.	Pan American World Airways, Inc.
24.	Douglas Aircraft Co.		
98.	Dow Chemical Co.	28.	Radio Corp. of America
38.	du Pont (E. I.) de Nemours & Co.	9.	Raymond-Morrison-Brown-Jones (JV)
		16.	Raytheon Co.
51.	Eastman Kodak Co.	52.	Ryan Aeronautical Co.
89.	Emerson Electric Co.		
37.	F M C Corp.	61.	Sanders Associates, Inc.
59.	Fairchild Hiller Corp.	47.	Signal Oil & Gas Co.
63.	Firestone Tire & Rubber Co.	55.	Sperry Rand Corp.
57.	Flying Tiger Line, Inc.	40.	Standard Oil Co. (California)
14.	Ford Motor Co.	31.	Standard Oil Co. (New Jersey)
		62.	Stevens (J. P.) & Co., Inc.
4.	General Dynamics Corp.	75.	Sverdrup & Parcel, Inc.
2.	General Electric Co.	94.	System Development Corp. (N)
11.	General Motors Corp.		
43.	General Precision Equipment Corp.	48.	T R W, Inc.
33.	General Telephone & Electronics Corp.	68.	Teledyne, Inc.
83.	General Time Corp.	46.	Texaco, Inc.
20.	General Tire & Rubber Co.	84.	Texas Instruments, Inc.
41.	Goodyear Tire & Rubber Co.	8.	Textron, Inc.
21.	Grumman Aircraft Engineering Corp.	44.	Thiokol Chemical Corp.
57.	Harvey Aluminum, Inc.		
96.	Hayes International Corp.	76.	Union Carbide Corp.
42.	Hercules, Inc.	3.	United Aircraft Corp.
26.	Honeywell, Inc.	64.	Unites States Rubber Co.
19.	Hughes Aircraft Co.	65.	United States Steel Corp.
69.	Hupp Corp.	92.	Universal American Corp.
		79.	Vitro Corp. of America
		73.	Western Union Telegraph Co.
		86.	Westinghouse Air Brake Co.
		17.	Westinghouse Electric Corp.

(N) - Non-Profit Contractors
(JV) - Joint Venture

100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO
NET VALUE OF MILITARY PRIME CONTRACT AWARDS

Fiscal Year 1966
(1 July 1965 - 30 June 1966)

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
	U. S. TOTAL ^{a/}	<u>\$33,532.6</u>	<u>100.0%</u>	<u>100.0%</u>
	TOTAL, 100 COMPANIES AND THEIR SUBSIDIARIES ^{b/}	<u>21,400.8</u>	<u>63.8</u>	<u>63.8</u>
1.	LOCKHEED AIRCRAFT CORP. Lockheed Shipbuilding & Construction Co. Total	1,525.6 5.4 <u>1,531.0</u>	4.6	4.6
2.	GENERAL ELECTRIC CO.	1,187.0	3.5	8.1
3.	UNITED AIRCRAFT CORP.	1,138.7	3.4	11.5
4.	GENERAL DYNAMICS CORP. Stromberg-Carlson Corp. United Electric Coal Co. Total	1,133.3 2.6 0.1 <u>1,136.0</u>	3.4	14.9
5.	BOEING CO.	914.5	2.7	17.6
6.	MCDONNELL AIRCRAFT CORP. Conductron Corp. Hycon Mfg. Co. Tridea Electronics, Inc. Total	692.3 7.8 17.5 4.6 <u>722.2</u>	2.2	19.8
7.	AMERICAN TELEPHONE & TELEGRAPH CO. Bell Tel. Co. of Pa. Chesapeake & Potomac Tel. Companies Mountain States Tel. & Tel. Co. New England Tel. & Tel. Co. New Jersey Bell Tel. Co. New York Telephone Co. Northwestern Bell Tell. Co. Ohio Bell Tel. Co. Pacific Northwest Bell Tel. Co. Pacific Tel. & Tel. Co. Southern Bell Tel. & Tel. Co. Southwestern Bell Tel. Co. Teletype Corp. Western Electric Co., Inc. Total	153.2 c/ 7.3 1.6 0.6 0.4 0.2 0.4 0.5 0.2 0.6 2.5 0.9 18.0 <u>485.7</u> <u>672.1</u>	2.0	21.8
8.	TEXTRON, INC. Accessory Products Corp. Bell Aerospace Corp. Cleveland Metal Abrasive Co. Dalmo Victor Co. Durham Mfg. Co. Erie Tool Works Jones & Lamson Machine Co.	15.4 c/ 532.3 0.1 c/ c/ 0.9 c/		

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
	TEXTRON, INC. (Cont'd.)			
	Nuclear Metals, Inc.	c/		
	Sheaffer (W. A.) Pen Co.	c/		
	Textron Electronics, Inc.	\$ 1.5		
	Textron Oregon, Inc.	4.2		
	Townsend Co.	0.4		
	Total	554.8	1.6	23.4
9.	RAYMOND INTERNATIONAL, INC.; MORRISON-KNUDSEN CO., INC.; BROWN & ROOT, INC.; and J. A. JONES CONSTRUCTION CO.	547.9	1.6	25.0
10.	NORTH AMERICAN AVIATION, INC.	520.4	1.6	26.6
11.	GENERAL MOTORS CORP.	508.0	1.5	28.1
12.	AVCO CORP.	506.0	1.5	29.6
13.	KAISER INDUSTRIES CORP.	1.0		
	Kaiser Aerospace & Electronics Corp.	3.9		
	Kaiser Jeep Corp.	358.4		
	Kaiser Steel Corp.	42.7		
	National Steel & Shipbuilding Co.	35.4		
	Total	441.4	1.3	30.9
14.	FORD MOTOR CO.	91.7		
	Philco Corp.	347.9		
	Total	439.6	1.3	32.2
15.	SPERRY RAND CORP.	426.8	1.3	33.5
16.	RAYTHEON CO.	356.7		
	Amana Refrigeration, Inc.	c/		
	Dage-Bell Corp.	0.2		
	Machlett Laboratories, Inc.	10.7		
	Micro State Electronics Corp.	0.4		
	Penta Laboratories, Inc.	0.5		
	Total	368.5	1.1	34.6
17.	WESTINGHOUSE ELECTRIC CORP.	343.1		
	Hagan Controls Corp.	0.1		
	Thermo King Corp.	5.5		
	Total	348.7	1.1	35.7
18.	MARTIN-MARIETTA CORP.	316.8		
	Bunker-Ramo Corp.	20.6		
	Bunker-Ramo Eastern Technical Center, Inc.	0.4		
	Total	337.8	1.0	36.7
19.	HUGHES AIRCRAFT CO.	336.6	1.0	37.7
20.	GENERAL TIRE & RUBBER CO.	12.6		
	Aerojet-Delft Corp.	0.8		
	Aerojet-General Corp.	286.5		
	Aerojet-General Nucleonics	1.0		

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
	GENERAL TIRE & RUBBER CO. (Cont'd.)			
	Batesville Mfg. Co.	\$ 18.4		
	Fleetwood Corp.	c/		
	General Tire International Co.	0.2		
	Space Electronics Corp.	c/		
	Space-General Corp.	7.8		
	Total	327.3	1.0	38.7
21.	GRUMMAN AIRCRAFT ENGINEERING CORP.	322.9	1.0	39.7
22.	LING-TEMCO-VOUGHT, INC.	259.0		
	Continental Electronics Mfg. Co.	5.9		
	Continental Electronics Systems, Inc.	0.5		
	Kentron Hawaii, Ltd.	4.9		
	LTV Electrosystems, Inc.	39.2		
	LTV Ling Altec, Inc.	0.3		
	Okonite Co. (The)	1.0		
	Total	310.8	0.9	40.6
23.	BENDIX CORP.	276.1		
	Beck-Lee Corp.	c/		
	Bendix Field Engineering Corp.	4.7		
	Bendix-Westinghouse Automotive Air Brake Co.	0.4		
	Dage Electric Co., Inc.	c/		
	Microwave Devices, Inc.	c/		
	Efffield Corp.	0.6		
	Total	281.8	0.8	41.4
24.	DOUGLAS AIRCRAFT CO.	278.9	0.8	42.2
25.	NORTHROP CORP.	182.7		
	Northrop Carolina, Inc.	0.3		
	Page Communications Engineers, Inc.	93.0		
	Total	276.0	0.8	43.0
26.	HONEYWELL, INC.	250.6	0.8	43.8
27.	COLLINS RADIO CO.	245.3	0.7	44.5
28.	RADIO CORP. OF AMERICA	242.1		
	RCA Defense Electronics Corp.	0.3		
	Total	242.4	0.7	45.2
29.	INTERNATIONAL TELEPHONE & TELEGRAPH CORP.	120.3		
	Barton Instrument Corp.	0.1		
	Documat, Inc.	0.4		
	Federal Electric Corp.	57.6		
	ITT Gilfillan, Inc.	39.2		
	ITT Technical Services, Inc.	1.5		
	ITT Terryphone Corp.	0.2		
	Jennings Radio Mfg. Corp.	0.5		
	Total	219.8	0.7	45.9

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
30.	LITTON INDUSTRIES, INC.	\$ 13.2		
	Airtron, Inc.	0.1		
	Analogue Controls, Inc.	c/		
	Clifton Precision Products Co., Inc.	0.2		
	Ingalls Shipbuilding Corp.	46.9		
	Litton Precision Products, Inc.	6.6		
	Litton Systems, Inc.	152.0		
	Mellonics Systems Development, Inc.	0.1		
	Monroe Calculating Machine Co., Inc.	0.1		
	Monroe Intl., Inc.	0.1		
	P S Corp.	c/		
	U. S. Engineering Co., Inc.	0.1		
	Total	219.4	0.7	46.6
31.	STANDARD OIL CO. (NEW JERSEY)	0.0		
	American Cryogenics, Inc.	1.4		
	Esso International, Inc.	129.3		
	Esso Research & Engineering Co.	1.5		
	Esso Standard Eastern, Inc.	17.2		
	Esso Standard Oil Co. (Puerto Rico)	1.2		
	Humble Oil & Refining Co.	63.4		
	Total	214.0	0.6	47.2
32.	RYAN AERONAUTICAL CO.	69.7		
	Continental Aviation and Engineering Corp.	29.5		
	Continental Motors Corp.	98.6		
	Wisconsin Motor Corp.	1.8		
	Total	199.6	0.6	47.8
33.	GENERAL TELEPHONE & ELECTRONICS CORP.	0.0		
	Automatic Electric Co.	5.6		
	Automatic Electric Sales Corp.	5.1		
	California Water & Tel. Co.	0.1		
	General Telephone & Electronics Laboratories, Inc.	0.1		
	General Telephone Co. of Florida	c/		
	General Telephone Co. of Puerto Rico	c/		
	General Telephone Co. of the Southeast	0.1		
	Lenkurt Electric Co., Inc.	4.1		
	Sylvania Electric Products, Inc.	181.3		
	West Coast Tel. Co.	c/		
	Total	196.4	0.6	48.4
34.	INTERNATIONAL BUSINESS MACHINES CORP.	180.8		
	Science Research Associates	0.1		
	Service Bureau Corp.	0.7		
	Total	181.6	0.6	49.0
35.	OLIN MATHIESON CHEMICAL CORP.	173.0	0.5	49.5
36.	PAN AMERICAN WORLD AIRWAYS, INC.	170.0		
	Pan American Grace Airways	c/		
	Total	170.0	0.5	50.0

Rank	Companies	Millions . of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
37.	F M C CORP. Gunderson Bros. Engineering Corp. Total	\$ 162.5 0.1 <u>162.6</u>	0.5	50.5
38.	du PONT (E. I.) de NEMOURS & CO. Remington Arms Co., Inc. Total	20.4 <u>140.7</u> <u>161.1</u>	0.5	51.0
39.	CHRYSLER CORP.	150.2	0.4	51.4
40.	STANDARD OIL CO. (CALIFORNIA) California Oil Co. Caltex Oil Products Co. d/ Caltex Philippines, Inc. d/ Chevron Asphalt Co. Chevron Chemical Co. Chevron Oil Co. Community Oil Co., Inc. Hoffman Fuel Co., Inc. Independent Gasoline & Oil Co. of Rochester Standard Oil Co. of Kentucky Standard Oil Co. of Texas Total	84.1 0.8 39.7 0.1 0.1 0.3 c/ 0.3 c/ c/ 10.9 4.8 <u>141.1</u>	0.4	51.8
41.	GOODYEAR TIRE & RUBBER CO. Goodyear Aerospace Corp. Goodyear International Co. Kelly-Springfield Tire Co. Lee Tire & Rubber Co. Motor Wheel Corp. Total	50.9 78.5 0.1 c/ 0.1 0.9 <u>130.5</u>	0.4	52.2
42.	HERCULES, INC. Haveg Industries, Inc. M H D Research, Inc. Total	118.6 1.3 0.2 <u>120.1</u>	0.4	52.6
43.	GENERAL PRECISION EQUIPMENT CORP. Controls Co. of America General Precision Decca Systems, Inc. General Precision, Inc. Graflex, Inc. National Theatre Supply Co. Strong Electric Corp. Tele-Signal Corp. Total	0.0 0.3 c/ 108.1 1.3 c/ 1.8 5.9 <u>117.4</u>	0.4	53.0
44.	THIokol CHEMICAL CORP.	110.7	0.3	53.3
45.	NORRIS-THERMADOR CORP. Fyr-Fyter Co. Total	110.0 0.6 <u>110.6</u>	0.3	53.6

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
46.	TEXACO, INC.	\$ 21.6		
	Caltex Oil Products Co. d/	39.7		
	Caltex Philippines, Inc. d/	0.1		
	Jefferson Chemical Co., Inc.	0.4		
	Paragon Oil Co.	1.1		
	Texaco Caribbean, Inc.	0.1		
	Texaco Experiment, Inc.	3.2		
	Texaco Export, Inc.	38.3		
	Texaco Puerto Rico, Inc.	0.4		
	Texaco Trinidad, Inc.	0.1		
	White Fuel Co., Inc.	0.7		
	Total	105.7	0.3	53.9
47.	SIGNAL OIL AND GAS CO.	5.9		
	Garrett Corp.	97.9		
	Southland Oil Corp.	0.5		
	Space Petroleum Corp.	1.1		
	Total	105.4	0.3	54.2
48.	T R W, INC.	103.6	0.3	54.5
49.	LEAR-SIEGLER, INC.	89.0		
	American Avitron, Inc.	0.4		
	Astek Instrument Corp.	0.4		
	Cimron Corp.	0.1		
	Hokanson, (C. G.) Co., Inc.	0.6		
	Lear-Siegler Service, Inc.	7.5		
	Total	98.0	0.3	54.8
50.	MOBIL OIL CORP.	97.7	0.3	55.1
51.	EASTMAN KODAK CO.	94.2		
	Eastman Kodak Stores, Inc.	1.6		
	Recordak Corp.	0.7		
	Total	96.5	0.3	55.4
52.	BETHLEHEM STEEL CORP.	89.9		
	Bethlehem Steel Export Corp.	0.9		
	Calmar Steamship Corp.	1.3		
	Total	92.1	0.3	55.7
53.	CURTISS-WRIGHT CORP.	91.1	0.3	56.0
54.	ASIATIC PETROLEUM CORP.	88.0	0.3	56.3
55.	COLT INDUSTRIES, INC.	4.5		
	Chandler Evans, Inc.	12.1		
	Colt's, Inc.	0.1		
	Colt's Patent Fire Arms Mfg. Co., Inc.	63.4		
	Fairbanks Morse, Inc.	4.6		
	Pratt & Whitney, Inc.	1.9		
	Total	86.6	0.2	56.5
56.	MAGNAVOX CO.	83.5	0.2	56.7

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
57.	HARVEY ALUMINUM, INC. Harvey Aluminum Sales, Inc. Total	\$ 32.6 49.8 <u>82.4</u>	0.2	56.9
58.	AEROSPACE CORP.	80.4	0.2	57.1
59.	FAIRCHILD HILLER CORP.	80.1	0.2	57.3
60.	INTERNATIONAL HARVESTER CO. Hough (Frank G.) Co. MacLeod & Co. Total	73.1 1.7 2.8 <u>77.6</u>	0.2	57.5
61.	SANDERS ASSOCIATES, INC.	77.1	0.2	57.7
62.	STEVENS (J. P.) & CO., INC.	75.8	0.2	57.9
63.	FIRESTONE TIRE & RUBBER CO. Dayton Tire & Rubber Co. Total	73.9 0.6 <u>74.5</u>	0.2	58.1
64.	UNITED STATES RUBBER CO. Masland Duraleather Co. United States Rubber International Corp. Total	74.5 c/ c/ <u>74.5</u>	0.2	58.3
65.	UNITED STATES STEEL CORP. Reactive Metals, Inc. Total	69.5 c/ <u>69.5</u>	0.2	58.5
66.	AMERICAN ELECTRIC, INC.	68.6	0.2	58.7
67.	CHAMBERLAIN CORP.	67.4	0.2	58.9
68.	TELEDYNE, INC.	62.3	0.2	59.1
69.	HUPP CORP.	61.6	0.2	59.3
70.	CONDEC CORP. Consolidated Avionics Corp. Consolidated Controls Corp. Total	56.6 c/ 0.4 <u>57.0</u>	0.2	59.5
71.	AMERICAN MACHINE & FOUNDRY CO. Cuno Engineering Corp. Voit (W. J.) Rubber Corp. Total	55.4 0.7 0.2 <u>56.3</u>	0.2	59.7
72.	MOTOROLA, INC. Motorola Communications & Electronics, Inc. Motorola Overseas Corp. Total	50.0 5.0 c/ <u>55.0</u>	0.2	59.9
73.	WESTERN UNION TELEGRAPH CO.	54.9	0.2	60.1

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
74.	DAY & ZIMMERMAN, INC.	\$ 54.1	0.2	60.3
75.	SVERDRUP & PARCEL, INC.	c/		
	A R O, Inc.	52.3		
	Total	52.3	0.2	60.5
76.	UNION CARBIDE CORP.	48.5		
	Englander Co., Inc.	0.1		
	Korad Corp.	1.1		
	Ocean Systems, Inc.	2.1		
	Union Carbide Internat., Inc.	c/		
	Total	51.8	0.2	60.7
77.	NEWPORT NEWS SHIPBUILDING & DRY DOCK CO.	51.5	0.2	60.9
78.	MASSACHUSETTS INSTITUTE OF TECHNOLOGY	50.7	0.2	61.1
79.	VITRO CORP. OF AMERICA	49.3		
	Vitro Minerals & Mining Corp.	1.2		
	Total	50.5	0.2	61.3
80.	BURLINGTON INDUSTRIES, INC.	36.4		
	Cleveland Woolens	2.4		
	Erwin Mills, Inc.	11.7		
	Klopman Mills, Inc.	c/		
	Total	50.5	0.2	61.5
81.	JOHNS HOPKINS UNIVERSITY	50.5	0.2	61.7
82.	CATERPILLAR TRACTOR CO.	47.0		
	Towmotor Corp.	2.5		
	Total	49.5	0.2	61.9
83.	GENERAL TIME CORP.	48.0	0.2	62.1
84.	TEXAS INSTRUMENTS, INC.	47.2		
	Metals & Controls, Inc.	c/		
	Total	47.2	0.1	62.2
85.	NATIONAL PRESTO INDUSTRIES, INC.	45.5	0.1	62.3
86.	WESTINGHOUSE AIR BRAKE CO.	1.2		
	Failing (George E.) Co.	0.3		
	Le Tourneau-Westinghouse Co.	16.2		
	Melpar, Inc.	18.0		
	Wilcox Electric Co., Inc.	8.3		
	Total	44.0	0.1	62.4
87.	FLYING TIGER LINE, INC.	43.6	0.1	62.5
88.	AMERICAN MANUFACTURING CO. OF TEXAS	43.4	0.1	62.6
89.	EMERSON ELECTRIC CO.	42.8		
	Rantec Corp.	0.1		
	Total	42.9	0.1	62.7

Rank	Companies	Millions of Dollars	Percent of U. S. Total	Cumulative Percent of U. S. Total
90.	ATLANTIC RESEARCH CORP. Northeastern Engineering, Inc. Total	\$ 41.7 0.1 <u>41.8</u>	0.1	62.8
91.	CLARK EQUIPMENT CO.	41.7	0.1	62.9
92.	UNIVERSAL AMERICAN CORP. Amron Corp. Von Kohorn-Universal Corp. Total	1.2 40.4 c/ <u>41.6</u>	0.1	63.0
93.	CONTROL DATA CORP. Control Corp. Data Display, Inc. Datatrol Corp. Rabinow Electronics, Inc. T R G, Inc. Total	35.8 0.1 c/ 0.3 0.2 4.8 <u>41.2</u>	0.1	63.1
94.	SYSTEM DEVELOPMENT CORP.	40.7	0.1	63.2
95.	BURROUGHS CORP. Burroughs Control Corp. Total	40.4 0.3 <u>40.7</u>	0.1	63.3
96.	HAYES INTERNATIONAL CORP.	40.7	0.1	63.4
97.	BOWEN-McLAUGHLIN-YORK, INC.	40.5	0.1	63.5
98.	DOW CHEMICAL CO. Dow Corning Corp. Total	39.6 0.6 <u>40.2</u>	0.1	63.6
99.	BORG-WARNER CORP. Morse Chain Co. York Corp. Total	34.4 c/ 5.8 <u>40.2</u>	0.1	63.7
100.	CONTINENTAL OIL CO. American Agricultural Chemical Co. Douglas Oil Co. of Calif. Western Oil & Fuel Co. Total	32.3 c/ 6.8 1.1 <u>40.2</u>	0.1	63.8

FOOTNOTES:

- a/ Net value of new procurement actions minus cancellations, terminations and other credit transactions. The data include debit and credit procurement actions of \$10,000 or more, under military supply, service and construction contracts for work in the U. S. plus awards to listed companies and other U. S. companies for work overseas.

Procurement actions include definitive contracts, the obligated portions of letter contracts, purchase orders, job orders, task orders, delivery orders, and any other orders against existing contracts. The data do not include that part of indefinite quantity contracts that have not been translated into specific orders on business firms, nor do they include purchase commitments or pending cancellations that have not yet become mutually binding agreements between the government and the company.

- b/ The assignment of subsidiaries to parent companies is based on stock ownership of 50% or more by the parent company, as indicated by data published in standard industrial reference sources. The company totals do not include contracts made by other U. S. Government agencies and financed with Department of Defense funds, or contracts awarded in foreign nations through their respective governments. The company names and corporate structures are those in effect as of 30 June 1966. Only those subsidiaries are shown for which procurement actions have been reported.
- c/ Less than \$50,000.
- d/ Stock ownership is equally divided between Standard Oil Co. of California and Texaco, Inc.; half of the total of military awards is shown under each of the parent companies.

Office of the Secretary of Defense
Directorate for Statistical Services
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